CGU Website – Side Bar Requirements

General block rules:

- Maximum 2 blocks on each page and they must be different block types
- They must be in the following order: Blue, Green, Dark Blue, Photo
- If there is limited content in the main column, its possible that adding 2 blocks would break the layout of the page. If this is the case use In-Line CTA's instead of a second block (see image example #5)
- The block's height is dictated by the content inside

Blue

- Used for primary CTA's
 - Online quoting personal / Project X
 - Important user prompts e.g. Call CGU
 - Actions which will start the user buying a policy or talking to CGU.
 - o A action that takes the user away from the main CGU.com.au site
- Must be simple and precise. These blocks will become less effective as more information is placed inside them.
- Elements inside:
 - Heading
 - Text (description)
 - Phone number -or- button

Green

- Used for secondary CTA's
 - Find an adviser
 - Actions which will send the user to another part of the website
- Must be simple and precise. These blocks will become less effective as more information is placed inside them.
- Elements inside:
 - Heading
 - Text (description),
 - Form field -or- button

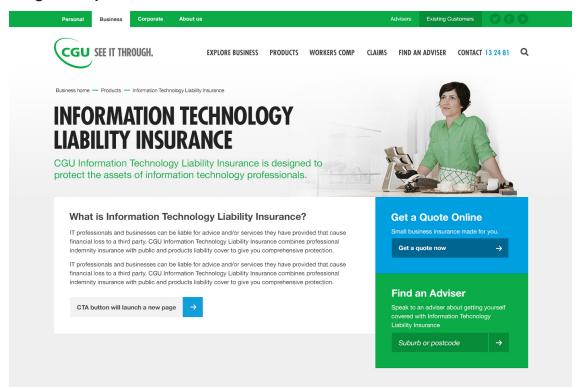
Dark Blue

- Used for supplemental information
 - o Further text explaining either the main column or a block above
 - This block is not for direct CTA's
- Can contain a medium amount of text, much more than other blocks.
- Elements inside:
 - Heading
 - Text
 - Dot points
 - Text links

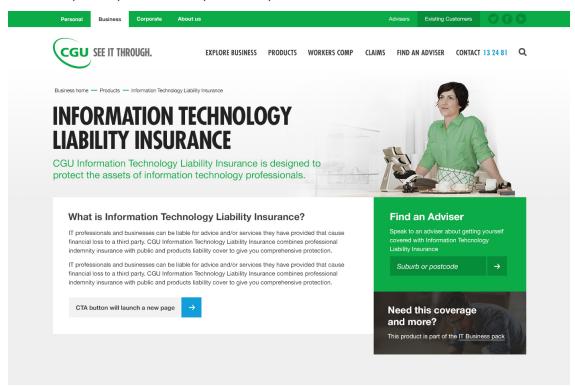
Photo

- Used for product upsell or cross promotion
 - Cross linking to similar products
 - Upselling users from individual products to combined covers
- Avoid placing the Photo block as the first module on pages which use
 the Box hero image template (image example #6). However its fine for the Photo block to
 be used first on pages which use the Hero-image or No-image templates.
- Must be simple and precise. These blocks will become less effective as more information is placed inside them.
- Elements inside:
 - Heading
 - Text
 - Links to other products

Usage examples - Correct

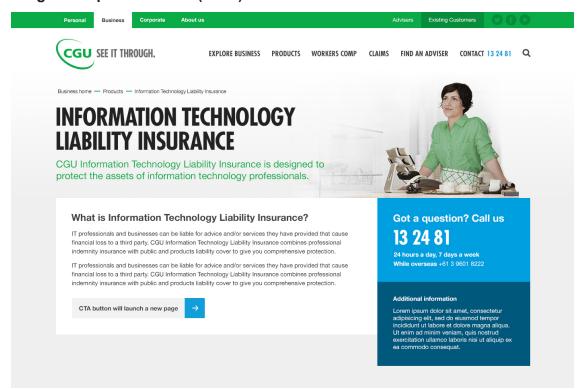


#1 - Blue (button) and Green (form field)

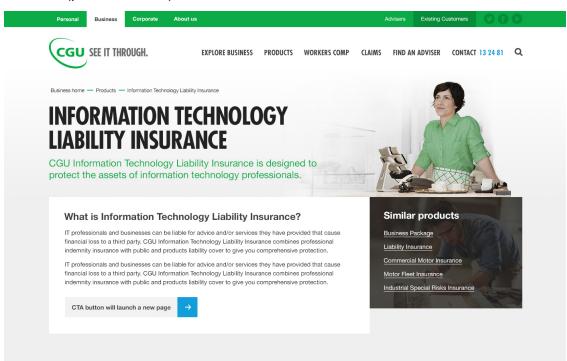


#2 - Green (form field) and Photo

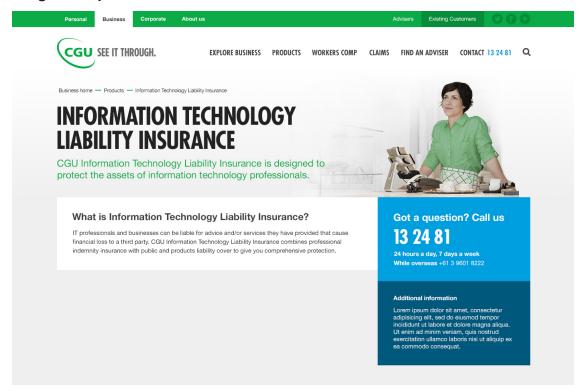
Usage examples - Correct (cont.)



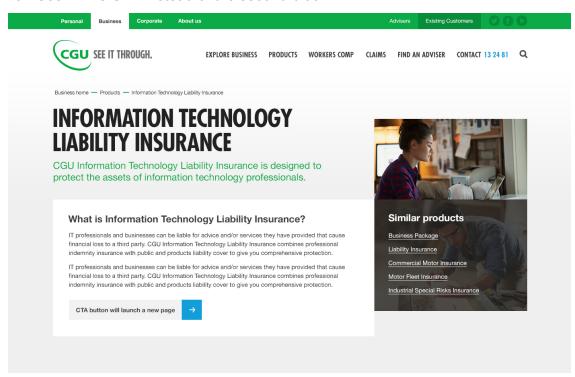
#3 - Blue (phone number) and Dark Blue



Usage examples - Incorrect



#5 - Use in-line CTA instead of the second block



#6 - Don't place Photo blocks on pages which use the Box Photo template